An integrative, flexible programme

Twenty-five percent of the programme is delivered in class, using interactive and experience-based learning, workshop-style activities, discussion of cases, simulations and action learning projects. The remaining time is spent undertaking independent student-led learning and group work. This allows for flexibility and ease of integration into our students’ lives.

Our MBA is offered as either a 12 or 18-month programme. Classes are delivered in weekend block format on a Friday afternoon and evening and all day Saturday. MBA courses are taught over quarters (12 weeks per quarter: 10 weekend blocks, plus one assessment week and one break week).

Programme overview: themes and courses

You will complete 16 courses organised across three key themes, and undertake leadership coaching throughout the MBA programme to develop effective personal and organisational leadership skills.

Achieving excellence in an existing business

Build core technical and behaviour competence

Core courses
- Navigating the Business Environment
- Financial Management and Control
- Building Capabilities for Performance
- Managing Capacity and Inventory
- Managing Talent in the 21st Century

Driving change

Apply sound and interactive business approaches and practices to drive growth and maintain relevance

Core courses
- Designing, Managing and Improving Business Processes
- Financial Return, Risk and Valuation
- Globalising Mindsets
- Approaches to Growth
- Innovating New Products and Services
- Engaging Innovation Ecosystems
- Leading and Managing Change

Thriving under complexity

Develop resilience, harness disruption and apply entrepreneurial practices domestically and internationally

Core courses
- Making Evidence-based Decisions Under Uncertainty
- Managing Entrepreneurial Growth Project

Choose two courses*

- Market Making and Market Shaping
  OR
- Creative Disruption
  OR
- Organisational Resilience
- Demographic Shifts

*Subject to availability.

Leadership coaching: integrated journey across the programme
Entry requirements

**Academic:** A relevant* bachelors degree from a recognised University with at least a 'B' grade average in the most advanced courses.

**Work experience:** A minimum of three years’ relevant management experience.

**GMAT:** Score of at least 550.

**English language:** An academic IELTS score of 6.5 with no band less than 6.0, or an approved equivalent (see [www.auckland.ac.nz/pg-english-reqs](http://www.auckland.ac.nz/pg-english-reqs)).

**Other requirements:** Appropriate references and successfully complete the selection process including an interview. For full details of entry requirements, visit [www.mba.auckland.ac.nz](http://www.mba.auckland.ac.nz)

*A relevant bachelors degree may be in fields such as business, engineering, humanities, sciences or technology.

Note: Entry requirements are subject to CUAP (Committee on University Academic Programmes) approval.

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### Tuition fees

<table>
<thead>
<tr>
<th>PROGRAMME</th>
<th>POINTS</th>
<th>INTERNATIONAL FEES*</th>
<th>INTAKES</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBA</td>
<td>180 points</td>
<td>NZ$668,367</td>
<td>April/September</td>
</tr>
</tbody>
</table>

*Plus approximately NZ$5,000 for the international business trip. These are indicative fees (including the Student Services Fee) likely to be applicable for the April 2020 intake only. Please refer to our website.

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### Important dates

<table>
<thead>
<tr>
<th>QUARTER</th>
<th>START DATE</th>
<th>APPLICATIONS CLOSE†</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quarter Two 2020</td>
<td>15 April 2020</td>
<td>1 November 2019</td>
</tr>
<tr>
<td>Quarter Four 2020</td>
<td>28 September 2020</td>
<td>1 February 2020</td>
</tr>
</tbody>
</table>

†Late applications may be considered subject to availability of places.

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### Visas and post-study work rights

For information about student visas and post-study visa policies refer to the New Zealand Immigration website [www.immigration.govt.nz](http://www.immigration.govt.nz)

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Need help?

International: +64 9 923 1535

New Zealand: 0800 61 62 63

Email: gsm@auckland.ac.nz

[www.mba.auckland.ac.nz](http://www.mba.auckland.ac.nz)

For all email communication please add in the subject line: Full name | MBA prospect | Country of origin